



“We’re always looking for trouble. It’s what we do.”

While most of us are asleep or away from our property, a small but determined and well-organised criminal element is regularly up to no good, targeting unprotected properties and sites.

So when Tony Bygraves, CEO of one of SE England’s most well-regarded security firms, is approached for advice about security issues by anyone who needs to protect any location round the clock, his first observation often takes his potential customers by surprise.

“The cost of technology has now allowed us to provide an enhanced level of security by extending the protection of your property to the boundaries of your site. This is achieved with remote CCTV monitoring by MR Fire and Security Group which provides external detectors, CCTV cameras, speakers and microphones all at an affordable price.

To protect what you have, you need to be a step ahead of the criminal. It’s not a question of throwing money at the problem – you’ve got to think smarter.”

He stresses that if you choose the right technology and use it intelligently, the odds are you can protect your property more effectively.

“Whatever it is you’re looking to protect – anything from your home, a construction site, a school or college campus, an office complex, a warehouse or sports stadium – the object is simple. Detect and deter.”

Bygraves’ company, MR Fire & Security Group, has been helping its customers do precisely this for over 25 years. His teams are respected for their skill and expertise at

making properties safe and secure – everything from family homes to international corporate HQs – safe and secure.

The system employs strategically positioned sensors that detect the unauthorised persons, together with wide-awake high-resolution cameras. These feed live pictures to equally alert operators at MRFS Group’s accredited remote monitoring centre. If an alarm is received, they see what’s going on immediately and assess the situation. What’s more, they’ll use the audio system to address any intruders while simultaneously contacting the Police, key holders or whoever else the customers has instructed them to get in touch with.

“That’s what we mean by detect and deter. It’s not enough just to watch. You’ve got to be able to stop the thief or vandal in their tracks. And that’s exactly what we do.”

Bygraves maintains that technology isn’t just there to make things work better; it can make solutions better value too.

“It’s no good offering our customers watertight security if it’s costing an arm and a leg. You’ve got to help them protect their bottom line as well as their property. That’s one of the reasons we’re in continual dialogue with the leading developers of fire and security systems – manufacturers like GENT who are part of Honeywell, and CRESTRON the worlds leading home entertainment systems. We’re always reminding them that our customers have to work to cost effective budgets providing the correct solutions”

As the technology advances, points out

Bygraves, so it becomes more economical.

“Take the new Avigilon surveillance system we now offer our customers. The HD megapixel cameras they’ve developed are astonishing. But because all it takes to enhance your existing system is to remove the CCTV cameras you have and replace them with the Avigilon units, the cost of improving your security is affordable.”

The Avigilon range of cameras were produced partly in response to the demand from US Colleges and schools in the wake of the kind of tragic shootings that started with Columbine. They produce live images so sharp in any light and at any range they can be used to identify and convict intruders.

“The power of these Avigilon cameras means we can provide our customers with more extensive, sharper vigilance for less money – simply because you need fewer units to do an even better job than your current CCTV system. The appeal is obvious, whatever kind of location you need to guard. For example, the system can zoom in on a troublemaker in a football ground and tell you how long ago it is since he had a shave!”

The total commitment of MR Fire & Security Group to guarding their customers’ interests is there for anyone to see in Tony Bygraves’ enthusiasm for all things to do with security. “Yes, we live and breathe it. We’re always looking for trouble. It’s what we do, so we are prepared. Furthermore we like to make sure we do it better than anyone else.”